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DÉJOUEZ LES MANIPULATEURS



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Outwit Those Manipulators

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The art of everyday lies: how to decode them, the better to counter them.

Never have our politicians been in such denial, or our companies as disconnected from reality, even as conciliatory posturing and talking points multiply. From dirty tricks to big-time backstabbing, we are all manipulators in the making. This book is a toolbox for communication in hostile terrain. It dissects the primary motives for manipulation and methods for resisting them in order to restore an atmosphere of honesty.